



FORKLIFT TRAINING SYSTEMS

Thank you for your interest in our Forklift Monitoring Systems. Unlike some products, which are simple and easy to quote, the monitoring systems are a bit like buying a car. You have many options and there are lots of different parts involved. If we don't have the right information, we can't generate an accurate quote. Please take the time to fill out the information below to the best of your ability and send it back to us. We will get you a quote soon after, along with more literature on the hardware and software.

Steps to buying a forklift monitoring system:

1. Gather your specs and submit them to Forklift Training Systems using the form below.
2. We will then set up a remote presentation to show you the system and answer all your questions. This takes approximately 60 minutes.
3. Receive a quote and in-depth literature on hardware, software and options.
4. You place the order for your system when approved and ready.

Information we will need to get you an accurate quote:

Your company name:

Your name and title:

Your address:

Your cell number:

Your email:

- ✓ How many total forklifts do you need to monitor?
- ✓ Are any of the forklift's battery powered, if so, how many?
- ✓ If you have electric vehicles are any over 60 volts, if so, how many?
- ✓ Do you have any new style Hyster Fortis or Yale Veracitor units?
- ✓ What is your main brand of forklift in use currently?
- ✓ Do you have any EE or LPS rated forklifts? (typically used in flammable areas)
- ✓ Do you use employee badges at your site? Are they HID Proxy type?

- ✓ How many shifts do you operate per day? 1 2 3
- ✓ Would you prefer your system to be Wi-Fi or cellular based? Note Wi-Fi will require involvement from your IT department, cellular will not, however cellular requires good signal strength within your plant from a major carrier like Verizon or AT&T. Wi-Fi_____ Cellular_____

What is your approximate timeframe for purchasing a system?

30-60 days_____ 60-90 days_____ Further out then 90 days_____

The system must be physically installed on your forklifts. Do you want to do it with in-house forklift mechanics, a local forklift dealer or with our sub contracted, professional install team?

If using a local dealership please list the dealer and your main contact there, along with the contact's email and phone.

What other systems are you considering, if any?

Options:

If you have propane/gas/diesel forklifts, would you like to set a plant speed limit and warn operators if they exceed it?

If you have sit-down forklifts, would you like to have electronic, interlocking seatbelts that ensure compliance?

Would you want an option that prevents forklifts from being overloaded capacity wise?

Would you like to be able to see the 20 seconds before, during and after vehicle impacts on video?

What are your main reasons for wanting to implement a forklift monitoring system?

Please return this form to David Hoover at Forklift Training Systems

Phone: 740-763-4978 Fax 443-947-2470 email: dhoover@forklifttrainingsystem.com